

TRANSFORMATIONAL LEADER IN

Logistics & Supply Chain Innovation



- End-to-End Supply Chain Leadership – From last-mile delivery to international freight
- Tech-Driven Logistics Optimisation – Data, automation & process redesign
- Stakeholder & Team Empowerment – Hands-on leadership with frontline experience
- Sustainable & Scalable Solutions – Committed to green logistics innovation
- Multicultural Business Development – Built ventures in UK & Türkiye



Derek Richards

Dynamic, hands-on manager with 30+ years of cross-industry expertise—bridging IT, digital transformation, and global logistics to drive efficiency, sustainability, and growth. Proven track record in operational optimisation, frontline leadership, and strategic business development. Thrives in fast-paced environments where problem-solving meets visionary execution.

Career Highlights

Interim Transport Manager | DHL (BMW Contract) | 2022

Spearheaded safe, legal, and efficient transport ops for a major automotive client. Identified maintenance schedule optimisations, reducing downtime by 15%.

Managing Director | Zengi Ltd | 2015–present

Advised SMEs on IT strategy, big data, and digital transformation, driving growth. Business leader and strategic visionary.

Not-for-Profit Founder | Creating Chapters | 2013–2016

Mentored at-risk youth, achieving an 80% success rate in reducing reoffending.

Founder & Business Strategist | DekTek Ltd (Türkiye) | 2010–2012

Launched a consultancy automating SME workflows, boosting efficiency by 30%. Designed a university student enrolment system adopted by Adnan Menderes University.

Core Competencies

I don't just manage—I transform. My career spans tech, logistics, and leadership, giving me a unique edge in:

- Solving complex supply chain challenges with data and frontline insights
- Leading teams with empathy, from warehouse ops to C-suite strategy
- Driving sustainability in logistics through innovation.

CPC Transport Manager (Road Haulage) – CILT (2022)

DQC Class C1/C1E Driver Qualification (Valid until 2026)

UK Export Academy Graduate (2021)